

Serving At The Pleasure Of My Partners - Advice To The New Firm Leader

By Patrick J. McKenna, Brian K. Burke, Managing Partner's LAB

Managing Partner Forum® is pleased to offer a special **20% DISCOUNT** on Patrick McKenna's new book *Serving At The Pleasure of My Partners*. To receive this special discount, click on the **"Buy Now"** link below.

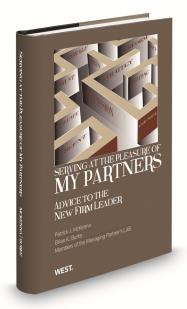
Serving At The Pleasure of My Partners is a compilation of the best questions and answers processed over the past three years by the Managing Partner's Leadership Advisory Board (LAB) – a hand-selected group of distinguished current and former firm leaders, all with at least 10 years of experience, who address the distinctive challenges facing first-time law firm leaders. Eighteen chapters address some of the most common questions that new leaders have as they take office. Contents cover a wide range of issues, including how to better manage your time, how to deal with a chronic complainer, how to measure performance, and how to deal with complacency. This work focuses on helping leaders develop the skills to handle all of these issues and more.

"Serving At The Pleasure of My Partners is packed full of real-life scenarios and provides proven, practical guidance for today's exceptionally busy managing partner."

John Remsen, Jr., President, The Managing Partner Forum

"Serving At The Pleasure Of My Partners provides an instantly useable remedy via the most common, difficult questions that new managing partners have and the informed answers that McKenna and Burke have pulled together and synthesized from the collective thoughts, counsel and advice of those who have "been there, done that."

John Michalik, author of The Extraordinary Managing Partner



"The power of this book is that it does something rare - building its focused content around the real-world questions that its target audience has, and addressing them with the practical wisdom of those who have been there before."

David H. Maister, author of Managing The Professional Service Firm

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The Content is built around real-life issues and questions like:

- When you manage a firm that has been financially successful in the past but is reluctant to confront the challenges of tomorrow, what do you do?
- How do you overcome a strong sense of us and them amongst the firms various offices?
- How might you handle the partner who holds strong beliefs on high-stake topics and demonstrates little willingness to either listen or consider alternative views?
- Where should new leaders best spend their time?
 AND MUCH MORE!

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